

# REFERRAL PROGRAM



## Earn referral fees up to **\$1,200**

(Amount based on a successful short term property referral and a rent of \$6,000.00)

Refer Property	<b>2.00%</b>	Max Property Referral	<b>\$500.00</b>
Refer Tenant	<b>2.00%</b>	Max Tenant Referral	<b>No Max</b>
Refer Short Term	<b>By Door</b>	Max Short Term Referral	<b>\$1,200.00</b>

### REFERRAL METHODS (12 Month Basis)

Beds / Month	LONG TERM	TENANT	SHORT TERM
1	\$ 250.00	2% of Lease	\$ 500.00
2	\$ 350.00	2% of Lease	\$ 700.00
3	\$ 500.00	2% of Lease	\$ 850.00
4	\$ 500.00	2% of Lease	\$1,000.00
>4	\$ 500.00	2% of Lease	\$1,200.00

#### AGENT REFERRAL PROGRAM:

1. ALL referring agents must sign a Referral Agreement with PMI - CV.
2. ALL sales are referred back to referring agent, per Professional Alliance Guarantee (PAG).
3. Only ONE Referral Method paid, as follows:
  - a. PROPERTY BASED REFERRALS:
    - 1) Upon completion of a signed Property Management Agreement (PMA).
    - 2) Based on Estimated Annual Rent, per PMI-CV rental analysis.
  - b. TENANT BASED REFERRALS:
    - 1) Upon completion and funding of a Lease Agreement.
    - 2) Based on Total Actual Rent, per signed lease.
  - c. SHORT TERM BASED REFERRALS:
    - 1) Upon completion of a signed PMA and ALL required Permits.
    - 2) Based on Estimated Annual Rent, per PMI-CV rental analysis.
4. At the time of the referral and based on PMA, Referral Method must be chosen.
5. Referring Agent responsible for any and all fees to their brokerage, taxes, etc.
6. All referrals to be exclusive to PMI-CV for Property Management Services.

